



**The Romance of
Three Kingdoms
Managing Chaos
& Rise of China**

In an Age of Chaos, Complexity and Rise of China

Learn the art of managing by Three Kingdoms

Read Dr Foo Chek Teck's research contribution to 2005

Annual Volume 7, Emergence, Complexity and Organization:

Three Kingdoms, Sense-making and Complexity Theory

Options for corporate learning requirements

- **One main lecture (1 hour) & Q&A**
The Art of War & Three Kingdoms
- **One day (4 sessions) workshop:**
Strategic Management from Three Kingdoms
- **Two days workshop:**
Strategy & Leadership from Three Kingdoms
- **Three days workshop:**
*Strategy, Leadership & Techniques
from Three Kingdoms*
- **Five days intensive workshop**
*Critical Managerial Skills from
the Three Kingdoms*



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Introducing
The Complete
Managing by
Three
Kingdoms

Available only as
in-house program

The Complete *Art of Managing by Three Kingdoms*

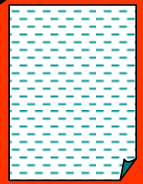
Here the scripts of *Romance of Three Kingdoms* are utilized as coaching devices. Dr FOO Check Teck then explores with team how *Three Kingdoms* are relevant for managing across diverse situations.

Learning team members are encouraged to script down scenarios from their experiences and these may then form the basis for coaching on *Three Kingdoms*.

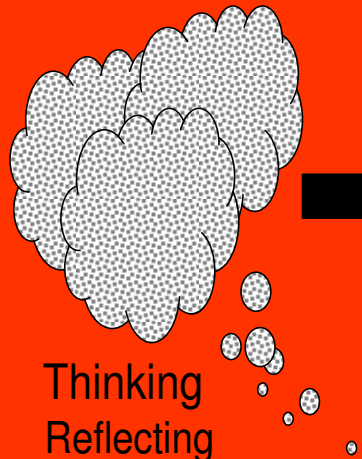
To complete the program, if scheduled on weekly basis will take as long as half-a-year. Dr FOO Check Teck recommends bi-weekly coaching sessions, the program to be completed in a year.

Each session is typically a 3 hour session (say, 9-12 am; 2-5 pm). Occasionally, an intensive weekend session may be scheduled.

The Complete Art of Managing
by *Three Kingdoms*



Scripts
Scenarios
Vignettes



Thinking
Reflecting
Meditating



Sharing
Ideas



Dr CT FOO

Three Kingdoms Coach

The Complete Art of Managing
by *Three Kingdoms*

Some long lasting benefits of the program

- Integrate Western MBA approach
with ancient Chinese techniques
- Develop a different world-view:
a civilization 5,000 years old
- New skills for managing-in-chaos:
see how stratagems are applied
- Master deep strategic thinking:
for Japanese, a must-study text
- Learn to handle complex events
analogous to many vignettes
- Cite from *Three Kingdoms* in
your negotiations, meetings
- Learn key Chinese phrases:
pinyin provided for these
- Sharpen managerial practices
master and refine your Guan-xi skills
- See how famous stratagems are
invented, for eg. Empty City
- Master intricate networking skills
for success in Chinese markets
- Be familiar with Chinese typology
of leaders: Liu Bei, Cao Cao
- Learn how to counter stratagems
by seeing through schemes
- Refine the art of Chinese speaking
what not to say, how to say...
- Deeply grasp the Chinese minds:
intricacy of honor, betrayal, intrigues